## **CERTIFICATE**

It is certified that the work contained in the thesis titled "Demand Management & Distribution Planning: A Case of an Indian Co-operative Dairy" by Anubha Rautela has been carried out under our supervision and that this work has not been submitted elsewhere for a degree.

It is further certified that the student has fulfilled all the requirements of Comprehensive Examination, Candidacy, and SOTA for the award of Ph.D. Degree.

Prof. S.K. Sharma Institute Professor (Supervisor) Prof. P. Bhardwaj Professor (Co-Supervisor)